



JAMES
latham
THE NATURAL CHOICE



PANEL PRODUCTS • HARDWOODS • SOFTWOODS • CLADDING • FLOORING • DECKING • SOLID SURFACE • DOOR BLANKS



Supplying certified timber

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Agenda

- Procurement policy in practice at James Latham
- Certification schemes PROS and CONTRAS
- Dual sourcing
- Market needs

1995



Where possible, timber product will be purchased as **FSC/PEFC CERTIFIED**

IF CERTIFIED material is not available then VERIFIED LEAGL (FSC CW, OLB, VLO, VLC, SVLK) is purchased.

Uncertified is purchased ONLY if above options are not available

Environmental performance

■ CERT ■ VER/NON



How did we achieve it?



Focus on strong policy, not because customer wants it because Lathams wants it

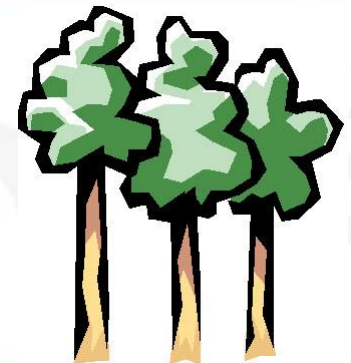
WWF –UK Forest Campaign



In 2015 James Latham has signed up to the WWF –UK Forest Campaign committing to a 2020 target of purchasing only timber that has been independently certified as coming from legally and sustainably managed forests.



87% FSC/PEFC
13 % VER +NON



Certification schemes

Certification schemes

PRO'S

1. Compliance with regulatory requirements:
 - EUTR (EU timber regulation)
 - Modern Slavery Act Regulation
2. Governmental timber procurement policy (Legal and sustainable)
 - Category A : FSC, PEFC, FLEGT
 - Category B: broken CoC, FLEGT, EUTR
3. Green building schemes: BREEAM, LEED
4. Corporate Governance Policies e.g
Sustainable development Goals adopted by UN

Certification schemes

CON'S

- 2 product lines
- 2 separate locations in warehouse
- Stock turn affected
- Demands of customers for one particular scheme
- Lack of substitution add extra costs
- Environmental projects
- Customers don't understand the difference between FSC and PEFC
- Competition between schemes creates confused message within market

dual certification claim on one parcel ?



This option is welcome and acceptable but not available..

Market needs

Merchant, distribution needs consistency of supply of one product line..

One sustainability scheme at the point of processing and sales

Extra benefits?

- Strong unified message to end user – sustainable certified timber product (FLEGT, EUTR)
- Increased availability of sustainable certified product as burden of dual certification is eliminated
- one product line
- one stock level improved stock turn
- Environmental projects more focus on timber and wellbeing



Thank you

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